

# The Staffing and Recruitment Industry needed a digital revolution. We took the job.

Introducing Mployee, A single solution that is geared towards three key recruitment markets:

m|ployee

PROFESSIONAL

m|ployee

STAFFING

m|ployee

EXEC SEARCH

With Mployee, no matter what workflows and practices you run, you can be sure our solution can be configured around you not the other way round. This means your team will be able to save time and make more placements! For Owners and directors, you can mobilise your data and generate predictive analytics that are in real time and accurate as a result!

Mployee comes with "Core" features that are common across every deployment. These include but are not limited to:

- CRM for Sales and Business Development
- Lead generation
- Process management
- Powerful Search engine – Internal and external
- Smart AI Matching
- CV Parsing and Templating
- Job Board integration
- Dashboards, Reports and Analytics
- Thousands of 3rd party tools that plug and play directly into the system

## Mployee and Salesforce

Mployee is built natively on the Worldclass Salesforce platform mitigating your business risk when investing in the Mployee solution.

Mployee is not only highly scalable, but it is also extremely configurable. What often requires heavy customisation in other solutions, e.g. user interface, record layouts, process flows, and automation, is achievable via drag-and-drop configuration with Mployee.

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# Mployee provides 3 core configurations of its Front Office (CRM & ATS) & Mid Office solution

The main configurations we can deliver out of the box are listed below. However, we can mix and match features from all three.

m|ployee PROFESSIONAL

- CV branding
- CV cover sheets
- Speculative CVs
- KPI's and targets
- Contract management

m|ployee STAFFING

- Onboarding & compliance
- Fast Scheduling
- Rate & Time Management
- Expenses
- Pay & Bill

m|ployee EXEC SEARCH

- Assignment Reports
- Real Time Search lists
- Industry Insights portal
- LinkedIn integration

m|ployee PROFESSIONAL

Mployee Professional is designed to manage both permanent, interim, and contract workflow. It's geared towards helping generate sales and also for consultants to manage Searching for candidates through to marketing CV's to prospect customers:

- Automate **lead generation** and **prospect job** management workflow.
- Send **speculative CVs** to one or more clients.
- Automate **CV branding** and generate CV cover letters and headers.
- **Drag and drop** workflow for fast process management.
- **Contract management** tools for daily paid Ltd company workers
- **PO management**
- **Invoicing**

m|ployee STAFFING

A full Front to Middle Office solution built specifically for the Staffing/Temp market:

- **Onboarding and Compliance** features to ensure candidates are fully registered before placement.
- **Availability and Scheduling** to quickly manage bookings.
- **Rate Management** for complex rostering.
- Complex **expense management**.
- **Time, Pay & Bill** (gross) feature.

m|ployee EXEC SEARCH

With Mployee Executive Search, engage and connect with high net worth contacts at all levels. Generate engagement via private communities with contacts and share Search lists and profiles in real time. Features include but are not limited to:

- Produce **Assignment Search reports** online and in real time for customers to review.
- Manage **search lists** in real time to quickly annotate on a person's suitability for an assignment.
- Private **Industry Insights portal** to engage in high net worth contacts.
- **LinkedIn integration** to easily sync your network with the database.